



No. 1-1/2020-R&C [CFA]

Dated: 16-08-2022

**Circular R&C-CFA No. 36/22-23**

**Sub: Introduction of New Plans for Enterprise Customers under PWP Open Policy.**

**Ref: 1) Circular R&C-CFA No. 86/21-22 [Letter No. 1-1/2020-R&C(CFA)] dated 28-01-2022.  
2) BSNL CO Letter No. BSNLCO-CFAO/17(12)/1/2022-CFA dated 06-04-2022.  
3) BSNL CO Letter No. BSNLCO-CFAO/17(12)/1/2022-CFA dated 27-06-2022.**

1. Kindly refer to the above mentioned circulars & letters regarding plans for Enterprise Customers under PWP Open Policy dated 24-06-2021.
2. BSNL CO have received proposals from field units with higher configurations of APs and bandwidth.
3. In this regard, the Competent Authority has accorded approval to introduce following New Plans for Enterprise Customers under the PWP open policy dated 24-06-2021. Details are as below:

Plan Name	No. of APs	Bandwidth	Annual Plan Charges (in Rs.)
PWP 502H	50	200 Mbps	28,50,000/-
PWP 1H5H	100	500 Mbps	52,00,000/-
PWP 2H1K	200	1 Gbps (1000 Mbps)	92,00,000/-

4. Any discounting power for above plans shall be decided by BSNL Corporate office with the approval of Director (CFA).
5. Cost of Additional APs & incremental bandwidth shall be as per existing circulars and subsequent clarifications issued.
6. All other terms & Conditions including revenue share shall be as per the PWP open policy dated 24-06-2021.
7. The Circles should ensure to comply with all regulatory requirements.
8. All the above mentioned charges are excluding GST.
9. These instructions shall be effective from the date of issue of this circular.
10. This circular is issued based on the approval of Competent Authority in CFA cell file No. BSNLCO-CFAO/17(12)/2/2022-CFA-Part(1). For any queries/clarification in this regard, matter may be taken up with CFA Section, BSNL Corporate Office, Janpath, New Delhi-110001 (Phone No. 011-23710497 and Fax No. 011-23734052).

AGM (RM-I) - CFA [LA]

To

- 1) CGMT, All Telecom Circles/Metro Telecom Districts, BSNL.
- 2) CGM (BBNW), BSNL.

Copy to:

1. CMD, BSNL.
2. Director (CFA / CM / ENT / HR / FIN), BSNL Board.
3. PGM (Regulation), BSNL CO, New Delhi- for necessary action.
4. PGM (Wi-Fi) NOC, BSNL, Bangalore.
5. All Tariff committee members [GM (EB-I)/GM (CFA)/GM (NWP-BB)/ Sr.GM (Finance-CFA)], BSNL C.O.
6. GM (CFA), BSNL C.O. w.r.t e-file No. BSNLCO-CFAO/17(12)/2/2022-CFA-Part(1) carrying the approval of the Competent Authority in the matter.
7. CGM (ITPC), BSNL, Pune for necessary changes in CDR/billing systems.
8. AD OL, BSNL C.O. for Hindi version.
9. Director General P&T audit, Shyam Nath Marg, Near Old Secretariat, Delhi-110 054.
10. Guard File.

DM (T&C) - CFA